



# UNSW FC

# 2017 AGM

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## Agenda

- 1.Attendance and Proxies (Secretary, Andrea Olrich)
- 2.Welcome, introduction to the meeting and apologies for absence (President, Robin Chan)
- 3.President's Report (President, Robin Chan)
- 4.Treasurer's Report (Acting Treasurer, Andrea Olrich)
- 5.Opportunity for questions and discussion
- 6.Election of 2017-18 Executive Committee
- 7.Election of 2017-18 Committee

## President Report 2017

UNSW FC has had another successful year across all competitions. The club again submitted teams in Mens State League, Womens State League and ESFA competition.

UNSW again had 25 teams across all competitions with ESFA comprising the largest number of students and players.

At time of writing we're in the finals stages of competition with several teams competing for grand final spots or in the grand final already.

### **Congratulations**

- Mens U20 for securing the minor premiership and with a good chance of taking out the grand final
- U15, U17, Reserve and 1<sup>st</sup> grade Womens all competing in preliminary semi finals
- ESFA AAM5 and AAM7 winning minor premierships and AAM5 securing a berth in the local Grand Finals along with AAW3, AAM5 SAT and AAM7.

### **UNSW FC Challenges**

Key challenges for the club moving forward as we aspire to higher leagues at elite level and even at local level

- Sponsorship continues to be a huge challenge.
- Disruptive changes to Elite competitions
- Student retention and acquisition to meet ARC affiliation obligations
- Grounds and Infrastructure development
- Development of an active involved club culture

## **UNSW FC Opportunities**

The club has had several talks with key UNSW stakeholders in discussing the development of new grounds and partnerships and are in early stages of securing more facilities for use in 2018 onwards. This is an ongoing discussion which we will update as soon as possible.

A great opportunity has been our entry into the FNSW Futsal State League competition for mens and womens giving us another touch point to retain talented players.

## **Volunteer Support**

The committee put in countless hours into helping this club but is currently desperately under resourced. Roughly 10 people are officially on the committee servicing over 1000+ participants across the year at UNSW FC.

For those who don't want to formally sit on the committee we will be operating a model of division sub committees in 2018 who will report into the division reps. For student's we have a formal incentive program to help out with your playing.

I strongly encourage that if you can get involved to please do so as the success of our club at all levels is built on a based on this foundation of support. In any capacity that the committee past and present welcome your help in helping us achieve our goals.

## **Closing Statement**

It has been an honour to have been the club's president and I believe there is work still to be done. 2018 will be a challenging year for our elite football teams and for the club in general as we strive to become a centre of excellence at all levels.

Good luck to all teams competing in finals football, and see you all on the pitch again in 2018.

Robin Chan

UNSW FC President 2017

# Treasurer Report 2017

UNSW FC ran a profit again in the 2016-17 financial year with a sustained positive cash flow. This year marks an important step forward in our financial management with the purchase of Xero financial software to manage our accounts.

Any discrepancies are likely due to our accounts being conducted on a cash basis and a number of overdue accounts being paid early in the year when I took over as Acting Treasurer.

## Profit and Loss

UNSW Football Club  
For the year ended 30 June 2017  
Cash Basis

	2017
<b>Trading Income</b>	
Anc Funding	14,801.14
Fundraising Income	5,172.72
Grants and Donations	4,500.00
Interest Income	400.54
Membership Income	230,458.56
Other Revenue	10,314.55
Participation Income	29,470.92
Returns	(3,573.64)
Social and Club Events Income	8,516.56
Sponsorship Income	7,000.00
<b>Total Trading Income</b>	<b>307,061.35</b>
<b>Gross Profit</b>	<b>307,061.35</b>
<b>Operating Expenses</b>	
Administration Expense	1,151.81
Coaching Expense	43,218.73
Competition Expense	4,090.02
Equipment Expense	18,740.62
Facility Hire Expense	12,781.80
Fundraising Expense	5,531.11
General Expenses	17,354.97
Registration Expense	87,186.82
Repairs and Maintenance	754.55
Social and Club Events Expense	16,162.94
Staffing Expense	2,881.82
Umpires & Referees Expense	32,401.28
Uniforms & Merchandise Expense	56,114.80
<b>Total Operating Expenses</b>	<b>298,371.27</b>
<b>Net Profit</b>	<b>8,690.08</b>

# Statement of Cash Flows

UNSW Football Club

For the year ended 30 June 2017

2017

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## Cash Flows from Operating Activities

Receipts from customers	337,519.98
Payments to suppliers and employees	(305,844.93)
<b>Total Cash Flows from Operating Activities</b>	<b>31,675.05</b>

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## Cash Flows from Investing Activities

Payment for property, plant and equipment	(20,428.89)
<b>Total Cash Flows from Investing Activities</b>	<b>(20,428.89)</b>

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## Net Cash Flows

11,246.16

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## Cash Balances

Cash and cash equivalents at beginning of period	90,059.67
Cash and cash equivalents at end of period	101,305.83
Net change in cash for period	11,246.16

If you have any questions relating to our accounts I encourage questions either in person or at [treasurer@unswfc.com.au](mailto:treasurer@unswfc.com.au).

Best,

Andrea Olrich

Acting Treasurer