



## Minutes of the Annual General Meeting (AGM) of the University of New South Wales Football Club (UNSW fc)

Meeting Held - Monday, 1st March 2021

Commencement - 7:00pm

Location: The Juniors Kingsford & Via Zoom Link

### 1. Attendance, Proxies & Apologies

- i. Zoom - Matt Pinder, Matt Vandenberg, Nick Apoifis, Stefan Rodaro, Attila Kelenyi, David Borella, Carolin Von Lupin, Dimitri, Jules Smith-Ferguson, Michael Chen, Nestor Moreno, Tim Rahn, Peter Croucher, Maree Tsoukalas
- ii. Present - Andrew McGowan, Robin Chan, Richie Hrovat, Sandra Strati, Danny Hofbauer, Rachele Hofbauer
- b. Proxies
- c. Apologies

### 2. Welcome - (President - Robin Chan)

### 3. President's Report (President - Robin Chan)

- a. UNSW is looking at a budget deficit as a result of international travel restrictions, as a result, Uni has to cut cost and sporting budget.
- b. UNSW is still looking to support the high-performance club.
- c. UNSW Football Club would be less controlled by Arc
- d. Lack of infrastructure/available pitch (due to Covid and Football finished late last season).
- e. Field Trainings for ESFA currently working on our options ( Boralee, DP Grass, DP synthetic)
- f. Village Green construction is paused but will start again soon. (likely to be completed by 2023).
- g. Impact of COVID19 on UNSW sport
- h. Overall UNSW wide budget cuts to sport
- i. UNSW / Arc Sport management of high performance clubs
- j. Grounds and Facilities Update
- k. 2020 Performance – Around the grounds
  - i. NPL Mens U20 GF Champions
  - ii. ESFA AA2 Mens GF Champions
  - iii. ESFA AASAT7 GF Champions
  - iv. ESFA AAW5 GF Runner up

### 4. Treasurer's Report (Treasurer - Sandra Strati)

- a. **Net Profit: 63k (Prior Year -24k loss)**
- b. **Gross Profit +17% (385k | 330k)**
  - i. Membership Income: -26% (183k | 248k)
  - ii. Sponsorship Income: +48% (32k | 22k)
  - iii. Other Revenue: +1340% (91k | 6k)
- c. **Operating Expenses: -9% (321k | 355k)**



- i. Facility hire: +731% (78k | 9k)
  - ii. Uniforms: -8% (67k | 73k)
  - iii. Coaching Expenses: +8% (55k | 51k)
- d. Financial Performance Comments**
- i. Decline in membership income due to less players and teams in ESFA teams offset by increase in Sponsorship and Other
  - ii. Facility hire significantly increased and continues to be ongoing however UNSW continues to pay the cost of hire.
  - iii. ESFA teams had no Uniform cost in PY
  - iv. Coaching expenses increased in PY to bring slightly more at market level. Expected that this expense should rightly continue to rise as we improve our product
- e. Budget for 2021**
- i. **Budget Objectives**
    - 1. Retain as much of FY20 Operating profit
    - 2. Improve on Sponsorship Revenue
    - 3. Facility hire costs offset by credits from PY
    - 4. Increased number of coaches due to BYL
    - 5. Increased cost in uniforms due to BYL

## 5. Opportunity for questions and discussion

- a. Village Green?**
- i. Matt: What is the emergency plan if UNSW are not allowed to utilize Village Green?
  - ii. Robbie: UNSW will continue to be asked to pay for ground hire.
- b. Waratahs Move to DP North**
- i. Robbie: Waratah will move to DP North from the current location. East-west would be a shared place
  - ii. Matt: Can we use the other cricket pitch to warm up?
  - iii. Robbie: The information has been passed onto Arc, but Robbie is trying to get the cricket pitch for warm up if possible .
- c. Discussion on Fields**
- i. Attila: Given the headache space at DP, do we have other alternative grounds to train outside of DP this coming season?
  - ii. Robbie & Sandra: We are struggling to find a pitch anywhere in Eastern Suburbs, but we have secured Boralee. Still working on it
  - iii. Richie: Thanks Gabe for his effort. Things will improve in April.
  - iv. Robbie: asked teams to be patient for March. Have to move NPL teams to Hensley.
  - v. Robbie: UNI is talking to Snape Park as a possible location to use as a training pitch. We also tried to approach high schools nearby but it didn't work due to various reasons. Centennial park is not option as the light switches off early and gate locked when sunset
- d. Incorporation Status & Bank Account**
- i. Tim: asked the club's incorporation status.
  - ii. Robbie: The incorporation status is not changed, but we are having more freedom as we move away from ARC.
  - iii. Robbie: UNSW FC Incorporated Bank Account, asked participants to approve the opening of a new bank account under ARC rules to protect our legal status. No one objects across the participants.
  - iv. David Borealla: would like to keep option open for a future sub-account for Alumni group
- e. UNSW to Spend on RCC Park**
- i. Nestor: What about the \$2M that UNSW has to spend on RCC park?
  - ii. Robbie: We haven't heard anything and not sure the exact amount. This year's budget has already been spent.



**f. Blues Dinner Table**

- i. Nestor: asked Blues Dinner Tables
- ii. Robbie: Will pass on the information / link to Nestor

**6. UNSW FC - Incorporated Bank Account**

- a. Motion - To open a new bank account under the UNSW fc incorporated entity under the clubs ABN.
  - i. David Borella - question will it clash with Alumni requirements - should be OK.
  - ii. Proposed - Robin Chan - motion carried

**7. Election of 2021 Executive Committee**

**a. President**

- i. Robin Chan has nominated - elected unopposed
  1. Advises will be final year

**b. Treasurer**

- i. Sandra Strati - nominated by Rachele Hofbauer, Peter Croucher seconded, elected unopposed
  1. Advises will be final year

**c. Secretary**

- i. Michael Chen nominated by Robin Chan - elected unopposed

**d. Arc Representative**

- i. Andrew McGowan nominated by Robin Chan - elected unopposed

**8. Election of 2021 Committee**

**a. Committee**

- i. Maree Tsoukalas for BYL
  - ii. Rachele Hofbauer for WNPL
  - iii. Peter Croucher for MNPL
  - iv. Matt Vandenberg - ESFA Rep
  - v. Nestor Moreno - general member
  - vi. Matt Pinder - general member
  - vii. Student Secretary - left over no nominations
  - viii. Student President - Andrew McGowan nominated, elected unopposed
  - ix. Student Treasurer - left over no nominations
  - x. Richie Hrovat - general member
- Looking forward to having an ESFA women's representative, members will be invited in due course.

**9. Nominations for Board of Directors**

- a. We take nomination from this AGM
  - b. Term is 1 year
  - c. Nick Apoifis has nominated and has accepted the nomination
  - d. David Borella has nominated and has accepted the nomination
  - e. Andrew Field has been nominated from the floor and is to accept the nomination (in writing).
- All nominees for the board of directors will be presented to the Executive for execution with 30 days notice from the AGM (ie due by 31st March).

**10. Final Questions**

*There being no further business the meeting was closed at 8:25pm*